TRUST EDGE SIX-STEP ACCOUNTABILITY FRAMEWORKTM

Accountability is...a metric with a recurring conversation that has clear ramifications for performance.

The goal of accountability is...to align what is *said* and what is *done* for a higher performing culture and trusted results.

Accountability works best...when people know they are valued...where decisions are driven down closest to the point of impact...with responsible individuals.

1 Clear Goal

Am I clear about our shared goal?

What is the specific goal?_

Due:

Reminder: Create a How? How? How? plan for your part of hitting the goal.

2 Clear Ability

Do I have the capability/resources to follow through on my commitment?

What do I need to see my commitment through? _

(Resources? Team/leadership backing? Appropriate time/deadline?)

3 Clear Metric

What does success look like?

Measurable progress indicator:	Due:
What will I do <i>daily</i> to push the goal forward?	
What will I do <i>weekly</i> to push the goal forward?	
Other:	

4 Clear Check-in

Are we staying connected and informed as we pursue our goal?

With whom?	Frequency?
Am I on track to complete my part of the goal?	
If not, what pivots are needed?	

Note: After each check-in, reassess if the goal should continue to be a priority.

5 Clear Results

Rewards and consequences should be connected to results. Without consequences for behavior/performance, there can't be a culture of accountability.

Determine the reward(s)/repercussion(s) for the success/failure of this goal:

	Success = Reward(s)	Failure = Repercussion(s)
for myself		
for individual/team		
for company		

6 Clear Commitment

What is my commitment level?

 Will I own part or all of this?
 My commitment level (1-10):

 Can I say "no" or negotiate if I cannot fully commit?

 Am I aligned with my leader on how this fits in our priorities?

 Specific expectations for the next step of the commitment:

Accountability aligns what is **said** and what is **done** for a higher performing culture and trusted results!



651.340.6555 www.TrustEdge.com